73* (8523(//3

8. 02'(51 6/$9(5< $&7 67$7(0(17

73* (XURSH //3 ³73* (XURSH´ ³ZH´ ³XV´ DQG ³RXU´ KDV SXEOLV
FDSVXODWXHOOV RHKDRYLRIEUM UVFXHFGK OOLDVERRUFGHGSFLRYPDSWLRQ RI
OFLOLWDWRQWDWWKHR PRYHPHQW RI SHRSOH IRU H[S

7,21

WH RI 730*O*GR REDVWO DI&LOWLRJWHHWKH³7Ø3*ZLW7K3*'DLV D OHDGLQJ
VVHW ILUPELRXOOGRLGRLOODVVHWLVWXQSRUHPDWDODQHPHQW DQG
MLQJ %RVOWRQ+R'DOOWOROQ)RQGVRQRUVXKHP+HERRQJUJR
PEDL 1HZ <RUNLQJSDDSRQ IUHDQW73L¶VFRLQ6YHRVXWOPHDOOQWG 6
VV D ZLJGSHUUYDOWHHRITXLVWHVJFURODWKHYHQWLQFOXÞGUÞDO HVWDWH
XLW\ 73* QGPRSSWRREQXLORUGULQWDYPLÞGYHSHURWGRXFWZKDOOH DOVR
QH DQG YRSHVWPHOWQRQWDOUH[FHOÞOÞQGHSÞJURUV/RDOÞWKH RQ LWV

VQLJGRVFKLWVKHURXJK 73* (XURS

RLV PRQHGXHOOLQLRVEODNDRHÞHRRUGÞHRRUFRZRULNMWV DOPRVW
PSOR\HH VSU:DHFDWOLFRIVPDQGWKDOLYHQUVLJJRQLRILXFVDKDQLWVLWQUD QVSDUHQF\
\PHQW SNURORÞWHLFHV GXH WR WKH VL]H RI RXU ZRU

SURYLGHD QRGU FVRKPHSOODDQFHUZHLWVWPHDQS VÞORFZROÞNNHODUZV DQG
UGV E\ ZKLSFKFDWOÞÞG 7Ø3R FXUORQGSXHFVSHEUXVVRÞLOQQHVWVÞO DUH ÞIUH
RI HTXDOVHRHSSRUWURXSQRWÞGLRUDQGPOÞZRÞQWÞODUQ V:ÞIH DQG
OO HPSOR\DHHQGVEPDORQJH R[SÞOÞHFÞPSVWOÞRÞSHRKLELWV DQ\ VRUW RI
QJ PDOLFDFLRXEVXOÞRULQQQVDXQGVWÞKLÞDUÞEDVHKPDHQLWÞRÞXÞOÞ XÞVXSFKROLFLHV DUH
Q3W¶SVHLHUQVWUDQHW

FKDQLVP MRÞISSOHDUZVÞRROÞJQRHÞXÞOOVSRRÞOÞHFSLRHUVV Y73RÞOÞXÞWRÞSÞOÞ¶V
SURYLGH ZÞDWÞKGD WÞLDWÞKO\ JSÞHHQXÞLÞRQQÞHOOÞHOK HZÞOKGR FFRRPÞFÞH URQV ZLOO
KEMHFWXFÞK WÞR WÞDLÞRÞQGÞHWULPHQW DV D UHVXOW RI V

RLQOOPLHWÞQ\WÞDÞEOÞOGÞHÞNÞORÞFDLÞODÞFOH DÞQVD D G\QDPLF HOHPHQW RI 73*¶V
73* SHUVRÞÞQÞHÞODKÞDQÞWÞDÞWÞSRÞWUÞDÞWÞNÞRÞQ LVWRWFHRPÞSVÞDÞWRÞLHÞG XÞFOÞ WÞWKH $FW
UHV UHODÞWÞLÞFÞJRÞPÞSRÞDÞOÞPLRHGVÞHÞWUÞQÞ ZÞKODFYHÞUÞ73* VÞQÞRÞDÞQGVÞRÞLUÞWÞHÞGR
FWHG WR FÞRXÞPÞSÞDOÞLÞEÞWÞKÞ LDÞQÞGÞFSÞOÞXÞLÞGÞFÞIÞDÞEÞOÞJÞNHV KÞORDÞVZHÞ UÞDHÞQGÞDÞWHÞQÞJÞ WÞR

PRGHUQ VODYHU\   &RPSDQLHV LQ ZKLFK Q*R*WV ZRQ'KRQHGKHXQGV
6WDWHPHQW

285 9(1'256 $1' 9(1'25 0$1$*(0(17

:H EHOLHYH WKDW WKH ULVN RI PRGHURZQ VODYHU\SHLVQRRXUHQ OSRQGV
DQG WKH QDWXUH RI WKH ZRUN WKHODWW WKH\LQGLFRLDPPIRRVWXRIGR
PRGHUQ VODYHU\

7KH ODUJHV SRUWLRQ RI RXU YHHQGRULVSHQGXLFK PDQ\ LQRHHVWWPLR
DQG DFFRXQWLQJ GLYLFWRUDQG QRWWKKRORYIXGOHUDQRVVUHDQHDSFK DQG O
VRIWZDUH DQG LQIRUPDWLRQ WHFKQRURWOKRJ\HHQGYRLFH DQGLWKHQ WH
ZH EHOLHYH WKDW WKH ULVN RI PPLRQGLHPDOO ZLODWKHUHVDSWHFWHWRVYKH
SURYLGH WR XV

7R D OHVVHU H[WHQW RXU VHUYLFHV VWDOOXRDQVWLQFDOOXGGHRRUGUOHQ
FDU VHUYLFHV :H DOVR SXUFKDRVGLVIVWRFKUHDWRDULOLHFHVHRTXLVSRPHQV
:H EHOLHYH WKDW WKH ULVN RI PORRGZH ZQWWOODMMSHFDWW WRKWWKH YJHR
ZH SXUFKDVH IURP WKHP GXH WR OWKHDSVDLURWQLRXOSHUIRUHQGRQEH DQG
WKH QDWXUH RI RXU EXVLQHVV UHOKODWYLHRQVLRLSVHGZLDWEKOLWKHVW
HPSOR\PHQW SUDFWLFHV RU VXSSOEDFVKHDLODFQVFRUSLKLQJOH DZH DGURJQ
WKLV 6WDWHPHQW DOO RI WKH WZLSSHV RI YHQGRUV WKDW ZH GR

HQHUDOO\ 73¶V FSRPSORLDUDRQVFHD JURRPSQSOLHDZQ YHFDFKRUN RLQFOXGLQJ
YHQGRUV WR PLWLJDWH WKLUG XSDLUWQJ WKMMFRR7&OLFDKQHHFHN SLRVUVSWHDU
SURYLGHU RI ULVN VROXWLRQV DQG EUULEHQV DRG FRSXWSVDSWWLRRQO
LQGLFDWH LQGLFLD RI PRGHUQ VFRODYHUVRIRQ VRZKWK RXKDEYXLRUQW

,Q DGGLWLRQ ZKHQ HQWHULQJ LQWHRIRFRQWRW WDEOWRRUZIRXWK EWRQWVWU
SUHVHQWHG E\ WKH YHQGRU DQG FRQWUDFW SHUIRUPDQFH

,I D YHQGRU LV QRW LQ FRPSOLDQUHVXLVWWXXUHIHEHLGGHQODWDFWLHGRUZH
DSSURSULDWH FRXUVH RI DFWLRQ RQ D FDVH E\ FDVH EDVLV 7K

2

7KLV 6WDWHPHQW R GLLVFDGHOLHZVGDSFOXQGOLPXEPDVRLWLDOPGVWDZKLFKGHWHUP
ZKHWKHU WKHUH KDYH EHHQ DQ\ PDWHULDO SKRQJHV WRDRVXGDR
WKLV 6WDWHPHQW

7KLV 6WDWHPHQW KDW KHH HIH&DSSURWWKHDVRDJHPHQW %RDUG RI 7
//3